

### **WCJ Consultants**

#### CONTACT

WILLIE C. JOHNSON, CEO

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WCJ Consultants, LLC is a cross generational woman owned SBA 8(a) certified management consulting and professional services company. We work with clients to assist them in realizing improved bottom line goals and efficiencies. We provide customized strategies/solutions based on the needs of our client. Our team is comprised of a diverse group of well-educated and very experienced professionals which contribute to WCJ Consultants' successful track record.

## PAST PERFORMANCE

- > Baton Rouge Area Chamber
- Foundation for East Baton Rouge School System
- U.S. Department of Health and Human Services Health Resources and Services Administration
- Texas Department of State Health Services
- > Kleinpeter Farms Dairy, L.L.C.
- Louisiana Department of Culture, Recreation and Tourism
- Louisiana Office of Economic Development
- Louisiana Department of Treasury

#### CAPABILITY STATEMENT

### **CORE COMPETENCIES**

- Administrative Management and General Management Support Services
- Program Management Support Services
- Training & Technical Assistance
- > IT Support and Systems Maintenance

## **OUALIFICATIONS AND CREDENTIALS**

With over 20 years of consulting experience, we only employ highly skilled Project Managers, Technical Experts, Business Analysts, and Trainers with proven track records that promote the high standards and professionalism that are the hallmark of our company. Members of our team are highly professional and have advanced degrees.

## NAICS CODES

541511 Custom Computer Programming Services

541611 General Management Services

561110 Office Administrative Services

611430 Professional & Management Development Training

611710 Educational Support Services

## DUNS NUMBER 027421233

CAGE CODE 7HCE6

## **CERTIFICATIONS**

- SBA 8(a) Expires June 2025
- Small Disadvantaged Business
- Economically Disadvantaged Woman Owned Small Business
- Hudson Initiative



#### **EXAMPLES OF PAST PERFORMANCE**

### BATON ROUGE AREA CHAMBER

(Professional and Management Development Training)

Conducted training and leadership development services for the Baton Rouge Area Chamber Leadership Program, a program with over 1,000 graduates, many of whom serve in leadership positions on boards, commissions, and hold local, state, or federally elected offices.

# LOUISIANA DEPARTMENT OF CULTURE, RECREATION AND TOURISM, OFFICE OF THE LIEUTENANT GOVERNOR

(Professional and Management Development Training)

Conducted training and leadership development services for state agencies that included the Departments of Tourism, State Parks, State Libraries, and State Museums.

## **KLEINPETER FARMS DAIRY, LLC**

(Professional and Management Development Training and General Management Services)

Conducted strategic planning, training, focus groups, and business process review for this 100 year old dairy business.

# U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES HEALTH RESOURCES AND SERVICES ADMINISTRATION (HRSA) (Health Services)

Provided technical assistance and grant review of HIV/AIDS Programs. Objectively evaluated and scored grant applications for HRSA assistance against published evaluation criteria.

## LOUISIANA ECONOMIC DEVELOPMENT

(IT Custom Software Development and Application Maintenance)

Developed Louisiana Job Connection to accomplish its stated goal of filing 40,000 jobs per year for Louisiana residents. Current work with the agency includes maintaining the application, managing vendors, working with all stakeholders to make enhancements and supporting the application.

## LOUISIANA DEPARTMENT OF TREASURY

(IT Custom Software Development, Application Maintenance and Business Automation)

Managed and supported a custom application for Unclaimed Property Division for generating daily letters, annual publications, and regular reports associated with the disposition of unclaimed property.

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